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# Long-Term Partnership for Various Development Projects

#### PROJECT DETAILS

- Web Development
- dan. 2005 Ongoing
- \$10,000 to \$49,999

"I've never had issues regarding poor service or quality."

#### PROJECT SUMMARY

Brain Technosys is a long-standing partner that's taken on several development projects that require extra people in order to complete on time and with high quality. They also help promote completed products.

#### PROJECT FEEDBACK

Having Brain Technosys as a partner allows the company to commit to delivering several projects which couldn't be done without additional help. Their reliability over the years, skilled staff, and superior results are highlights of the collaboration.

# **Brain Technosys Pvt. Ltd**

#### The Client

Please describe your company and your position there.

I'm the president of Andwa Consulting, a small software consulting firm. I'm also a software developer, analyst, and project manager.

### The Challenge

For what projects/services did your company hire Brain Technosys?

I often get tasked with delivering a project that either doesn't align with my skillset or requires more than one resource to complete in a timely fashion. These projects are mostly custom web development, but may also be custom software development or app development.

#### What were your goals for this project?

I wanted to provide a seamless experience for my client while delivering a quality product on time.

Rhonda Scheurer
President & Software Developer,
Andwa Consulting

IT Services

Edmonton, Alberta

#### CLIENT RATING

5.0 Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0





### The Approach

#### How did you select this vendor?

I originally selected Brain Technosys by vetting them through Elance and have maintained a working relationship with them for several years.

## Describe the project and the services they provided in detail.

Brain Technosys provided a project manager, who coordinates the resources on their end while I coordinate the resources on my end. They work directly with my client. I generally provide detailed specifications and perform quality assurance on their deliverables. When the product is completed successfully, Brain Technosys handles the product's promotion.

### What was the team composition?

I don't know the team composition. I only work with my main contact, who works seamlessly with the rest of the team behind-the-scenes. I've never had issues regarding poor service or quality.

#### The Outcome

## Can you share any information that demonstrates the impact that this project has had on your business?

Due to my partnership with Brain Technosys, I feel more confident in committing to delivering projects which I would not be able to complete on my own without extra resources.

## How was project management arranged and how effective was it?

I do the main project management on my side and work directly with my client. Brain Technosys provides the delivery dates and does its own project management as well in order to meet those dates.

## What did you find most impressive about this company?

I appreciate Brain Technosys' long-term stability, reliability, and the quality of its resources and deliverables.

### Are there any areas for improvement?

There's nothing they need to improve.

